

FEDERICO BALESTRI

Summary

Senior Business Analyst / Project Manager with wide-ranging experience in delivering technology projects across the finance spectrum, specialising in Front Office Fixed Income data and workflow. Extensive experience in managing teams and running large projects, reporting directly to C-levels and Global Heads of Sales / Trading at tier 1 investment banks.

Key Skills

Business knowledge

- Rates: Bonds, Futures, IRS, Spreads
- Credit: Bonds, Derivatives
- Basic knowledge of FX & Equity
- Electronic trading platforms
- Sales / Trading workflow
- Pre- and Post-trade decision logic
- Settlement & Reg reporting

Technology skills

- ION Marketview & ECN connectivity
- DB: SQL Server, H2, Druid, Postgres
- Basic Java knowledge
- Basic Python knowledge
- Unix proficiency
- Data analysis in Excel, VBA, Pandas
- Business analysis & SDLC (incl. Agile)
- Project Management skills

Experience

Mosaic Smart Data

Jun 2018 – current Business Analyst / Project Manager (London, UK)

Technical account manager for Mosaic's first and largest client (global tier 1 investment bank, ARR > 1m\$), covering all aspects from tech support to senior stakeholders mgmt.

Line manager of a team of 5, and supervision of development team in Agile framework.

Project leader of a large Implementation Analysis (TCV > 150k\$) which resulted in a contract extension and a prestigious partnership opportunity.

Capco

Jan 2017 – May 2018 Senior Consultant (London, UK)

Project 1: Working with the CTO of Swiss tier 1 investment bank on enterprise architecture and 3-years strategic planning. Outcome: follow-up contract within Equity Derivs. dept.

Project 2: BA/Architect in a team to re-architecture & simplify the full Equity Derivs stack.

Project 3: Within Group Transformation of a tier 1 IB, leading a team of 4 BAs to deliver analytics & insights to senior management on the status of CtB Group strategic portfolio.

ION Trading

Mar 2016 – Jan 2017 Business Analyst

(London, UK)

Working with Rates Trading departments of some of the most prestigious global investment banks to identify business requirements and making a more efficient use of ION platform. Sample outcome: French bank purchased a new license for duration basket trading tool.

ION Trading

Apr 2014 – Mar 2016 Business Analyst

(Pisa, IT)

Part of the Fixed Income automated Trading Tools BA team: Requirements gathering, solutions design, prioritisation of product backlog, UAT and product demonstrations. BA in a large project (10 months, 6 FTEs) to support IRS in ION automatic spreading tool.

CSE – Consorzio Servizi Bancari

Aug 2013 – Oct 2013 Junior Java Developer

(Bologna, IT)

Education

IT Project Management course

Sep - Oct 2020 SDA Bocconi – School of Management

(Milan, IT)

CAF Finanza Matematica (Quant Finance postgraduate course)

2013 – 2014 Alma Mater Studiorum - Università' di Bologna

(Bologna, IT)

110/110 with honors (first class equivalent)

MSc in Theoretical Physics

2011 – 2013 Alma Mater Studiorum - Università' di Bologna

(Bologna, IT)

110/110 (first class equivalent)

BSc Degree in Physics

2007 – 2010 Alma Mater Studiorum - Università' di Bologna

(Bologna, IT)

110/110 with honors (first class equivalent)

Awards and Acknowledgements

Collegio Superiore Scholarship winner, based on merit

2007 Collegio Superiore is the school of excellence of the University of Bologna

www.collegio.unibo.it

CAF Finanza Matematica Scholarship winner, based on merit

2013 Scholarship offered by Unipol Group