

# CURRICULUM VITAE

Prof. Raffaele Oriani

## POSIZIONI ACCADEMICHE

2022 ad oggi	Dean, LUISS Business School
2015 ad oggi	Professore Ordinario di Finanza Aziendale, Dipartimento di Impresa e Management, LUISS Guido Carli, Roma
2020 ad oggi	Membro dell'Advisory Board, Southampton Business School, University of Southampton
2020-2022	Associate Dean for Faculty, LUISS Business School
2020-2021	Direttore del Corporate MBA per il Gruppo Cassa Depositi e Prestiti, LUISS Business School
2017-2021	Direttore della Laurea Magistrale in Corporate Finance, Dipartimento di Impresa e Management, LUISS Guido Carli, Roma
2015-2020	Associate Dean for Post-Graduate Programs, LUISS Business School
2014-2020	Responsabile Programmi MBA, LUISS Business School
2006-2015	Professore Associato di Finanza Aziendale, Dipartimento di Impresa e Management, LUISS Guido Carli, Roma
2002-2006	Ricercatore, Facoltà di Ingegneria, Università di Bologna

## FORMAZIONE

1999-2002	Dottorato in Direzione Aziendale, Università di Bologna
2001	Research Fellow, Centro Studi, Banca d'Italia
2000-2001	Visiting Scholar, Department of Economics, University of California at Berkeley
1998	Laurea in Economia e Commercio, LUISS Guido Carli

## PRINCIPALI PUBBLICAZIONI

### Libri

- Iacovone D., Oriani R. *Le nuove sfide della valutazione d'azienda. Innovazione, sostenibilità e competenze*, Il Mulino, Bologna, 2023
- Munari F. Oriani R., *The Economic Valuation of Patents: Methods and Applications*, Edward Elgar, Cheltenham, 2011
- Oriani R., *Innovazione tecnologica, valore economico e mercati finanziari. Un'analisi basata sulla teoria delle opzioni reali*, Il Mulino, Bologna, 2004.

### Articoli

- Agnese, P., Cerciello, M., Oriani, R., Taddeo, S. (2024). ESG controversies and profitability in the European banking sector. *Finance Research Letters*, 61, 105042.
- Collevocchio, F., Cappa, F., Peruffo, E., Oriani, R. (2024). When do M&As with Fintech Firms Benefit Traditional Banks?. *British Journal of Management*, 35 (1), 192-209
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- Morea, D., Fortunati, S., Cappa, F., Oriani, R. (2023). Corporate social responsibility as a catalyst of circular economy? A case study perspective in Agri-food. *Journal of Knowledge Management*, 27(7), 1787-1809.
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- Pinelli M., Cappa F., Oriani R., Peruffo E. (2022). Acquisitions of Non-Controlling Stakes: Agency Conflicts and Profitability, *Strategic Organization*, 20 (2), 341-367
- Ahmad, F., & Oriani, R. (2022). Is the investor's reliance on cognition and emotional regulation predict preference for selecting value versus growth stocks?. *The European Journal of Finance*, 1-24.
- Ahmad, F., Oriani, R. (2021). Investor attention, information acquisition, and value premium: A mispricing perspective, *International Review of Financial Analysis*, 79
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- Ahmad, F., Oriani R., De Angelis M. (2020). Investor's Intrinsic Motives and the Valence of Word-of-Mouth in Sequential Decision-Making. *Journal of Behavioral Finance*: 1-19.

- Pinelli, M., Cappa, F., Franco, S., Peruffo, E., Oriani, R. (2020). Too Much of Two Good Things: Effects of Founders' Educational Level and Heterogeneity on Start-Up Funds Raised. *IEEE Transactions on Engineering Management*
- Cappa F. Cetrini G., Oriani R. (2019). The Impact of Corporate Strategy on Capital Structure: Evidence from Italian Listed Firms, *Quarterly Review of Economics and Finance*, 76: 379-385
- Banerjee S., Oriani R., Peruffo, E. (2019). Corporate board structure and foreign equity investments in weak institutional regimes, *Corporate Governance: An International Review*, 27.6: 458-476.
- Cappa, F., Oriani, R., Pinelli, M., De Massis, A. (2019). When does crowdsourcing benefit firm stock market performance?. *Research Policy*, 48(9)
- Morricone S., Munari F., Oriani R., De Raessenfosse G. (2017). Commercialization Strategy and IPO Underpricing, *Research Policy*, 46(6), 1133-1141.
- Binacci M., Minichilli A., Oriani R., Peruffo E. (2016). Are All Non-Family Managers (NFM) Equal? The Impact of NFM Characteristics and Diversity on Firm Performance, *Corporate Governance: An International Review*, 24: 569-583
- Leone M. I., Oriani R., Recihstein T. (2015). How much are flexibility and uncertainty worth in patent licensing?, *Economia e Politica Industriale*, 42: 371-394
- Munari F. Oriani R., Sobrero M., (2010). The Effects of Owner identity and External Governance Systems on R&D Investments: A Study of Western European Firms. *Research Policy*, 39: 1093-1104
- Anand J., Oriani R., Vassolo R. (2010). Alliance Activity as a Dynamic Capability in Face of Discontinuous Technological Change. *Organization Science*, 21: 1213-1232.
- Chadha A., Oriani R. (2010). Market Value of R&D in the Presence of Weak Intellectual Property Rights Protection: The Case of India. *Scientometrics*, 82: 59-74
- Oriani R., Sobrero M. (2008). Uncertainty and the Market Valuation of R&D within a Real Options Logic. *Strategic Management Journal*, 29: 343-361.
- Anand J., Oriani R., Vassolo R. (2007). Managing a Portfolio of Real Options. *Advances in Strategic Management*, 24: 285-313.
- Oriani R. (2007). Technology Switching Option and the Market Value of the Firm: A Model and an Empirical Test. *Advances in Strategic Management*, 24: 441-471.
- Hall B. H., Oriani R. (2006). Does the Market Value R&D Investment by European Firms? Evidence from a Panel of Manufacturing Firms in France, Germany, and Italy. *International Journal of Industrial Organization*, 24: 971-993.
- Munari F., Oriani R. (2005). Privatization and Economic Returns to R&D Investments. *Industrial and Corporate Change*, 14: 61-91.

- Oriani R., (2003). Investimenti in R&S, brevetti e valore di mercato dell'impresa: Analisi dell'evidenza empirica ed implicazioni per gli studi sull'innovazione aziendale", *Economia e Politica Industriale*, 117, pp. 35-72.

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- Granieri M., Leone M., Oriani R. (2011). "Patent licensing contracts", in Munari F., Oriani R. (eds.), *The Economic Valuation of Patents: Methods and Applications*. Edward Elgar, Cheltenham, UK
- Oriani R., Sereno L. (2011). "Advanced valuation methods: the real options approach" in Munari F., Oriani R. (eds.), *The Economic Valuation of Patents: Methods and Applications*. Edward Elgar, Cheltenham, UK
- Morricone S., Oriani R. (2011). "Stock market valuation of patent portfolios", in Munari F., Oriani R. (eds.), *The Economic Valuation of Patents: Methods and Applications*. Edward Elgar, Cheltenham, UK
- Czarnitzki D., Hall B. H., Oriani R., (2006). "The Market Valuation of Knowledge Assets in US and European Firms", in Bosworth D., Webster E. (eds.), *The Management of Intellectual Property*, Edward Elgar, Cheltenham, UK.
- Boccardelli P., Grandi A., Magnusson M., Oriani R., (2005). "The Value of Learning in R&D", in Bettis R. (ed.), *Strategy in Transition*, Blackwell, Oxford, UK.
- Oriani R., Sobrero M., (2003). "A Meta-Analytic Study of the Relationship between R&D Investments and Corporate Value", in Calderini M., Garrone P., Sobrero M. (eds.), *Corporate Governance, Market Structure and Innovation*, Edward Elgar, Cheltenham, UK.