



Andrea Tesio

● WORK EXPERIENCE

31 OCT 2020 – CURRENT

SALES DIRECTOR CSI SPA

Sales director for Automotive Business Unit of CSI SpA (IMQ Group). Responsible for sales related to testing and homologation of automotive products. Board Director of Euro NCAP. Total turnover of the relevant Business Unit 35 M€, 340 employees

31 MAR 2014 – 30 OCT 2020

HEAD OF VEHICLE VALIDATION AREA CSI SPA

Head of Vehicle validation area of CSI SpA. Technical Responsible for Vehicle and components testing. Main services: durability and reliability of vehicles and components. Main customers: Ferrari, FCA, Maserati, CNH, McLaren, Audi.

31 DEC 2006 – 30 MAR 2014

CHIEF OPERATING OFFICER PROTOTIPO SPA

Chief Operating Officer at Prototipo SpA, an Italian testing engineering company based in Turin. In 2014 the company turnover reached 20 M€ employing 140 workers. During 2012 interim for the same role for Nardò Technical Centre, a subsidiary company based in Nardò proving ground, Nardò, Lecce, Italy.

31 DEC 2005 – 30 DEC 2006

BUSINESS UNIT MANAGER PROTOTIPO SPA

Reliability growth and vehicle validation manager

30 JUN 2005 – 30 DEC 2005

ASSISTANT TO CHIEF EXECUTIVE OFFICER PROTOTIPO SPA

Assistant to CEO with responsibility of reviewing and improving company's processes

31 DEC 2000 – 30 JUL 2005

PROGRAM MANAGER PROTOTIPO ENGINEER SRL

Project and Program manager in turnkey projects involving design and physical validation of automotive products.

31 AUG 2000 – 30 DEC 2000

TECHNICAL EMPLOYEE PROTOTIPO SPA

Test engineer at prototipo SpA - Turin laboratory

30 JUN 1999 – 30 JUL 2000

SCOLARSHIP CRF (FIAT RESEARCH CENTRE)

Researcher on application of smart materials for automotive sectors

● EDUCATION AND TRAINING

31 AUG 1990 – 31 DEC 1997

DEGREE IN PHYSICS. TOP GRADE University of Turin

Website www.unito.it

● LANGUAGE SKILLS

Mother tongue(s): **ITALIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C1	B2	B2	C1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● DIGITAL SKILLS

Microsoft Word Microsoft Excel Microsoft Powerpoint Microsoft Project

● ADDITIONAL INFORMATION

COMMUNICATION AND INTERPERSONAL SKILLS

Management skill Develop specific goals and plans to prioritise, organise, and accomplish work. Perform, act, and behave in a manner that inspires collaborators to follow the example given by their managers.

Analyse business information and consult directors for decision making purposes in a varied array of aspects affecting the prospect, productivity and sustainable operation of a company. Consider the options and alternatives to a challenge and make sound rational decisions based on analysis and experience. Identify the strengths and weaknesses of various abstract, rational concepts, such as issues, opinions, and approaches related to a specific problematic situation in order to formulate solutions and alternative methods of tackling the situation.

EXECUTIVE ASSIGNMENT

31 DEC 2022 – CURRENT

Alternative Director of Euro NCAP Association on behalf of Italian Automobile Club (ACI)
