
ALBERTO CALVO

PROFESSIONAL TRACK

- **Progress Tech Transfer Fund** since 2019
Managing Director

PTT is the first Technology-Transfer investment fund dedicated to B2B, deep-tech, sustainability-driven Venture Capital investments in Italy (42 Million Euro: <https://www.progressttfund.it/>).

The fund can invest in technologies and intellectual property originated at Italian research institutions. Its distinctive feature is the focus on low-maturity technologies (TRL 4 and higher) in need for proof-of-concept and follow-on investments.

- **HIG Capital** since 2019
Senior Industrial Advisor
- **Finanziaria Canova** since 2019
Senior Industrial Advisor
- **Cambria Ltd** since 2019
Senior Industrial Advisor
- **Value Partners Management Consulting** 2002-2019
Senior Partner (ITA, EMEA)

Elected Equity Partner in 2011 (Milan, Italy).

Former Managing Director of the Istanbul office (2014-15).

Area focus:

- Strategy (top 3: corporate & portfolio; innovation; market entry / M&A)
- Commercial operations (top 3: channel management; go-to-market; pricing)
- Industrial operations (top 3: product costing; procurement; logistics)

Sector focus:

- Automotive & Industrials (mainly: vehicles; engines; tyres; various components; cables; cement; tile & ceramics; plant & machinery; tech/metal products)
- Energy / utilities / infrastructure (mainly: airport management; waste management; transmission grids; water networks)
- FMCG (mainly: confectionary; toys; baby care; cosmetics; tobacco, brewery; milk & dairy; wine; packaging)
- Private Equity (>70 projects supported)

Geographical focus:

- Europe (65% of all project / tenure)
- Middle East (almost 3 years)
- China (>1 year)
- USA (>1 year)
- Brazil (>1 year)

- **UBS Warburg**, London (UK) 2001
Investment Banking, M&A Technology Team
Associate
- **CERN – European Laboratory for Particle Physics**, Geneva (CH) 1997-2000
Project Manager

BOARD MEMBERSHIPS

- **Cambria Ltd**, an independent management company based in London (UK), which has been operating for more than 30 years in the private equity and venture capital sector, having organised numerous leverage buy-outs and successful management buy-outs and buy-ins – since Feb-2023
- **La Selva Pesca SrL**, leading Italian player in the distribution of fresh fish and fish-related food products, on behalf of an investor Club-Deal – since Jul-2022
- **Berardi Bullonerie SrL**, the leading Italian player (~100 €m in revenues) in the distribution of fasteners and the supply of integrated logistics services, on behalf of a primary European PE-investor (HIG Capital) – since Feb-2022
- **CESI SpA**, a world-leading technical consulting and engineering company in the field of technology and innovation for the electric power sector (~150 €m in revenues), focusing on independent testing, inspection and certification activities in the electricity industry – since Jul-2021

- **Koelliker Group**, leading importer in Italy (~200 €m in revenues) of international automotive brands (from Sep-2019), currently owned by private / club-deal investors
- **M Stretch SpA**, the pioneers of Stretch Film in Europe (former Manuli); the company develops and manufactures a wide range of high-quality packaging solutions for several applications (from Apr-2020), and is currently in the portfolio of Oxy Capital (~280 €m in revenues)
- **Ikonyis Inc.**, a transformational US-based diagnostic company in the field of rare cell detection, enabling early, accurate and non-invasive disease detection (since Jan-2017) – listed on Euronext
- **Naturbeads Ltd**, a disruptive company helping leading industrial companies with a cost effective, fully biodegradable and sustainable alternative to microplastics – since Jun-2022
- **Waterview**, a smart weather monitoring technology to automatically provide meaningful weather insights, turning every camera into multivariable weather stations (from Sep-2019)
- **HT Materials Science**, a Dublin-based company redefining the heat transfer fluid market by offering innovative nano-based products to dramatically reduce energy consumption (from Aug-2020)
- **Sqim (ex-Mogu)**, an innovative company active in the research, design, production and sale of bio-materials for different industrial applications, exploiting the potential of mycelium-based technologies (from Feb-21)
- **Easyrain**, a company introducing a breakthrough technology aimed at saving lives by means of an active intelligent system to prevent vehicle aquaplaning (from Jun-21)
- **MITO Technology**, a legal services boutique which became a reliable reference point in Italy for intellectual property owners (both public and private) over the years (from Feb-2019)
- **TMCI Padovan**, a leading Italian mid-cap tech-company offering plants and equipment for the beverage industry and the food sector (from Jan-2014 to Dec-2015), on behalf of Synergo SGR

GIVE BACK

- **Scuole Faes Milano:** member of the board of Directors (pro bono)
- **Associazione OEFFE** (Family Enhancement development courses): member of the board of Directors (pro bono)
- **IFFD** (International Foundation for Family Development): trainer of Trainers (pro bono)
- **Endeavor:** Mentor
- **ELIS:** Mentor

EDUCATION

- **Politecnico di Torino, Italy** 1990-1996
Full Degree in Nuclear Engineering (with honour)
- **SDA Bocconi, Milano, Italy** 2000-2001
Full-time MBA

Fluent in English, French, Italian mother-tongue; basic German, Spanish.