

## Personal information

Surname – First Name **Gualandi Nicola**  
Address  
Phone  
E-mail  
Nationality Italiana  
Date of Birth  
Gender Male

## Work experience

Dates June 2013 onwards  
Occupation or position held **Retail and Advertising Business Development Manager**  
Main activities and responsibilities

- Development of business B2B (retail e advertising)
- Market analysis and benchmarking
- Marketing initiatives and communication campaign in order to increase retail sales.
- Infrastructure planning to improve and maximize airport revenues
- Analysis of relationship between commercial performances and operational aspects
- Budgeting
- Main engineer (RUP under the Italian legislation) on projects concerning the development of commercial infrastructures (Advertising and Business Lounge)
- Member in commissions for granting public contracts for services
- Lecturer at university
- Member of working groups within Assaeroporti
- Member of the ACI Europe Commercial Forum
- Member of working group within ATRI (Associazione Travel Retail Italiana) and support of President
- Member of working group within ETRC (European Travel Retail Conference)

Name and address of employer **Aeroporto G. Marconi di Bologna SPA – Via Triumvirato 84 – 40132 Bologna**  
Type of business or sector Airport – Transport – Retail – Marketing

## Work experience

Dates 2019 onwards

Occupation or position held	Coordinator of the Public works Working Group
Main activities and responsibilities	<ul style="list-style-type: none"> <li>- Training and event planning and organization in the field of public works</li> <li>- Lecturer in conference and training events</li> <li>- Impact of legislation changes</li> <li>- Delegate in regional and national level working groups</li> </ul>
Name and address of employer	<b>Association of Engineers of the Province of Bologna</b> – Strada Maggiore 13 – 40125 Bologna
Type of business or sector	Civil Engineering

### Work experience

Dates	2008 - 2013
Occupation or position held	Project Manager
Main activities and responsibilities	<ul style="list-style-type: none"> <li>- Master Planning of airport infrastructures</li> <li>- Design and construction (Terminal, campus roads and parking)</li> <li>- Project Manager during design and construction phase of important infrastructure (Terminals &amp; Parking)</li> <li>- Assistant to the Main Engineer</li> <li>- Management of public procurement</li> </ul>
Name and address of employer	<b>Aeroporto G. Marconi di Bologna SPA</b> – Via Triumvirato 84 – 40132 Bologna
Type of business or sector	Airport – Transport – Public works – Engineering – Airport Planning

### Work experience

Dates	December 2005 - December 2008
Occupation or position held	Dottorato di ricerca in ingegneria dei sistemi di trasporto.
Main activities and responsibilities	<ul style="list-style-type: none"> <li>-Attività di analisi e ricerca nell'ambito dei sistemi di trasporto ed in particolar modo nel trasporto aereo</li> <li>- Supporto alla docenza nelle materie di Tecnica ed economia dei trasporti e Pianificazione dei trasporti</li> <li>-Sviluppo di metodi di valutazione delle performance acustiche aeronautiche</li> <li>- Partecipazione a convegni nazionali ed internazionali in qualità di relatore</li> <li>-Attività didattica e di tutoraggio nei corsi di Tecnica ed Economia dei trasporti e di Pianificazione dei Trasporti</li> </ul>
Name and address of employer	<b>DISTART Trasporti</b> , Facoltà di Ingegneria, <b>Università degli Studi di Bologna</b> .
Type of business or sector	Trasporto aereo e ingegneria dei sistemi di trasporto.

### Work experience

Dates	May 2005 – September 2005
Occupation or position held	Internship
Main activities and responsibilities	<ul style="list-style-type: none"> <li>-Analysis of the accidents, incidents and occurrences in civil aviation in the first six months of the 2005</li> <li>-Creation of a database of the occurrences using ECCAIRS</li> <li>-Reporting system</li> </ul>
Name and address of employer	<b>EASA, European Aviation Safety Agency – Executive directorate</b> , Cologne Germany

Type of business or sector Safety analysis - research – reporting

### **Education**

Dates July 2014 – June 2015.

Title of qualification awarded **Master in Business and Administration**

Name and type of organisation providing education and training **Bologna Business School - Bologna**

### **Education**

Dates November 2013

Title of qualification awarded **Airport Commercial Revenues Development**

Name and type of organisation providing education and training **Cranfield University - UK**

### **Education**

Dates September – November 2013

Title of qualification awarded **Customer Experience Management**

Name and type of organisation providing education and training **Bologna Business School - Bologna**

### **Education**

Dates March - July 2011

Title of qualification awarded **General Management Programme**

Name and type of organisation providing education and training **Bologna Business School - Bologna**

### **Education**

Dates March – July 2010.

Title of qualification awarded **Corso di perfezionamento in contrattualistica pubblica**

Name and type of organisation providing education and training **Maggioli Formazione, Bologna**

### **Education**

Dates June 2006

Title of qualification awarded **Airport Policy and Planning Course**

Name and type of organisation providing education and training **University of Westminster, London, United Kingdom.**

### **Education**

Dates October 2005

Title of qualification awarded **Corso di alta formazione gestione grandi rischi**

Name and type of organisation providing education and training **University di Bologna (Forlì campus), Faculty of Aerospace Engineering**

## Education

Dates March – December 2005.

Title of qualification awarded

**Master in Aviation Science and Aviation Safety**

Name and type of organisation providing education and training

**University of Bologna (Forli campus), Faculty of Aerospace Engineering**

## Education

Dates 1998-2004

Title of qualification awarded

**Degree in Civil Engineering Transportation**

Name and type of organisation providing education and training

**University of Bologna, Faculty of Engineering**

Grades 94 on 100

**Mother tongue Italian**

Other language(s)

*European Level (\*)*

**English**

**French**

**German**

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C1	Proficiency	C1	Proficiency	C1	Proficiency	C1	Proficiency	C1	Proficiency
A1	Beginner	A1	Beginner	A1	Beginner	A1	Beginner	A1	Beginner
A2	Basic User	A2	Basic User	A2	Basic User	A2	Basic User	A2	Basic User

*(\*) Common European Framework of Reference (CEF) level*

**Participation at working groups – lectures – collaborations – didactic**

- 2019 onwards manager of the Commission Public Works of the Association of Engineers of the Province of Bologna
- 2017 onwards Member of the Commission Facility & Property Management at Association of Engineers of the Province of Bologna
- 2007-2011 Research and Collaboration at didactic activities at Department of Transportation of the Faculty of Engineering (University of Bologna)
- 2019-2022 Lecturers at Master in Sustainable and integrated Mobility in Urban Regions (Air Transport Management e Public procurement & concessions).
- 2006 Lecturer in the University courses of Transport Planning and Technics and Economy of Transportation
- 2006 - 2011 Tutor for students in the University Course of Technics ed Economics of Transportation

**Articles & Papers**

- "Airport Noise Management", N. Gualandi e L. Mantecchini, relazione in "Guidelines for Planning and Development of Regional Airports, Bologna 21 settembre 2007.
- "Analisi Costi –Benefici della Gestione Ambientale", M. Kolletzek, T. Barilli, N. Gualandi, M. Giglio, Aeroporto di Bologna, Agosto 2007.
- "L'analisi e la gestione delle problematiche ambientali di impatto acustico aeroportuale", N. Gualandi e L. Mantecchini; in "Linee guida per la programmazione dello sviluppo degli aeroporti regionali", a cura di M. Lupi, luglio 2007, Franco Angeli Editore.
- "A New Methodology for Rating Airport Noise", N. Gualandi, M. Kolletzek, relazione a: ACI (Airport Council International) Environmental Strategy Committee, Varsavia, Aprile 2007.
- "Il nuovo scenario normativo per l'inquinamento acustico da rumore aereo: il caso dell'Aeroporto Marconi di Bologna", N. Gualandi, L. Mantecchini, D. Serrau; marzo 2007, INARCOS n. 677.
- "Sviluppo sostenibile dell'Aeroporto G. Marconi di Bologna: Analisi dell'inquinamento acustico generato dalle operazioni aeroportuali", estratto di tesi di laurea di N. Gualandi, settembre 2005, INARCOS n. 662.