

Nicole Monti

WORK EXPERIENCE

18/10/2021 – CURRENT

HEAD OF STARTUP & SPIN-OFF UNIT

Almacube Srl (Bologna, Italy)

I manage the incubation and acceleration programs for innovative start-ups and university spin-offs, and the Call 4 Startups for corporates and SMEs.

01/10/2020 – 15/10/2021

BUSINESS ADVISOR

TECHNOPORT SA (Esch-sur-Alzette, Luxembourg)

Selection of startups for incubation and acceleration programs and for calls issued by the Ministry of Economy; Advisory to startups and at the Chamber of Commerce; Program Manager of acceleration programs; Market and business analysis; Marketing and communication manager; Organization of networking events, workshops for startups, hackathons and international events / summits; Business process optimization and XRM portal.

01/10/2018 – 30/09/2020

JUNIOR BUSINESS & MARKET ANALYST

TECHNOPORT SA (Esch-sur-Alzette, Luxembourg)

Selection and advisory to tech startups in incubation and acceleration programs; Program Manager of acceleration programs; Market and business analysis; Marketing and communication for the incubator; Organization of networking events, workshops for startups, hackathons and international events and summits.

01/02/2018 – 30/06/2018

INTERN

TECHNOPORT SA (Esch-sur-Alzette, Luxembourg)

Sectoral market analysis; Development of an innovative project with blockchain for digital media & entertainment; Responsible for the commercial strategy for an IoT startup; Responsible for the social media strategy for the incubator; Coaching to startups in acceleration programs.

21/10/2016 – 21/10/2016

LECTURER ABOUT BUSINESS NETWORKS AND BUSINESS MODEL

UNIVERSITY OF BOLOGNA - MANAGEMENT AND MARKETING COURSE OF STUDY (BACHELOR)

EDUCATION AND TRAINING

03/2019 – 03/2019

ENTREPRENEURSHIP MASTERCLASS BY BILL AULET

University of Luxembourg (Luxembourg)

09/2017 – 07/2018

MASTER IN MANAGEMENT, MANAGEMENT OF INNOVATION

ICN Business School (Nancy, France)

Final grade: A+ (highest mark)

09/2016 – 07/2018

MASTER IN BUSINESS AND ADMINISTRATION

University of Bologna (Forlì, Italy)

Final grade: 110/110 with honours

09/2013 – 07/2016

BACHELOR IN MANAGEMENT & MARKETING

University of Bologna (Bologna, Italy)

Final grade: 110/110 with honours

06/2016 – 06/2016

ORIENTATION SEMINAR ABOUT ENTREPRENEURSHIP AND DESIGN

THINKING "FARE L'IMPRESA"

Job Placement - University of Bologna (Bologna, Italy)

09/2008 – 06/2013

SCIENTIFIC HIGH SCHOOL

Liceo Scientifico Enrico Fermi (Bologna, Italy)

WORK ACTIVITIES

Jury Member and Mentor

Jury and mentoring in competitions and hackathons organized by: University of Luxembourg, Banque Internationale à Luxembourg, Luxembourg National Research Fund, Center Nationale de 'Audiovisuel du Luxembourg.

Company representative

Participation in international events and delegations: WIDE Luxembourg Startup Mission in Tel Aviv 2019, Global Ventures Summit 2019, IASP World Conference Nantes 2019, ICT Spring 2019, EBN Congress 2018, Slush Helsinki 2018, Arch Summit 2018 and 2019.

PERSONAL SKILLS

Mother tongue(s) Italian

Other language(s) English (C2)
French (C2)
Spanish (B1)

Digital skills Microsoft office Suite, STATA and SAS (basic use), WordPress (basics), Open Office, Slack / Discord, Zoom, Google Drive, Dropbox, Teams.