



## PERSONAL INFORMATIONS

Name	FRANCESCO CAPIZZI
Office Address	
Tel.	+39
E-mail	
Nazionalità	Italian
Date of Birth	

## WORK EXPERIENCE

- date (from – to) May 2005 → present
- name and address of the employer Studio Dott. Francesco Capizzi, 167, Via Emilia – 40068 San Lazzaro di Savena (BO) – IT
- type of business or sector Agency specialized in facilitated finance and business creation [www.studiocapizzi.eu](http://www.studiocapizzi.eu)
- kind of employment Founder and Owner
- main tasks and responsibilities
  - fund raising for small, medium-sized and big companies;
  - management of complex projects as Business Planner, Project Manager, Network Manager, Temporary Manager and Innovation Manager;
  - regional, national and european planning in the field of facilitated finance (from May 2005 to November 2023 approximately 440 projects were drafted and / or supervised). Particular attention is given to significant experiences in the field of Research and Development and Innovation Management;
  - assistance to Business Start-Up also as Partner of the Municipality of Bologna for the Incredibol Project ([www.incredibol.net](http://www.incredibol.net)) addressed to the operators of the Cultural and Creative Industry (ICCs), today a regional project, with which collaborates since its foundation (2010). To date, over 40 companies have been accompanied or still are assisted by the ICT, manufacturing, commercial and services sectors;
  - evaluation of projects by ICC operators (Cultural and Creative Industry) presented under the Incredibol call above, carried out in support of the Municipality of Bologna (years 2011-2023);
  - accredited provider of specialist services for the European Commission's Spinner Program on the subject of tutoring of organizational and managerial innovation and European planning (5 beneficiaries followed in 2013-2014);
  - adherent, as Incredibol Partner, to the EmiliaRomagnaStartup / Creative initiative of the Emilia-Romagna Region that promotes, together with the partners involved in the project, the first portal entirely dedicated to the creation of innovative business. Adhesion to the 2013, 2014, 2015 and 2016 editions as an exhibitor for the EmiliaRomagnaStartup network at R2B (International Exhibition of Industrial Research and Innovation held at the Bologna Fair);
  - Coaching and training activities for Research Institutes (CNR and INBB), Accredited Training Organizations (ATER Foundation, Demetra Formazione Srl and Futura Soc.cons.a rl), other entities such as Fondazione del Monte, InEuropa Srl, Ethics Srls (Coworking “Co-Start Villa Garagnani” and NILDE – both Business Incubators - , AGIRE Project for the Chamber of Commerce of Brescia), University of Bologna (Alma Mater for Spinner Program – 2013 - and CIRDE for the European Project Master - from 2015 to today) and Metropolitan City of Bologna in the following subjects: project idea, business Model and business plan - business start-up; Regional, national and European planning of facilitated finance; Corporate forms - contracts (more than 1.200 hours of teaching);
  - study and drafting of contracts (confidentiality agreements, collaboration agreements, research and development contracts, etc.).
- date (from – to) 07/05/2001 - 31/12/2005
- name and address of the employer ARETE' S.r.l., 21 via dei Giudei – 40050 Funo di Argelato (BO) – IT
- Consultancy company operating in the real services sector, with particular reference to

<ul style="list-style-type: none"> <li>• type of business or sector</li> <li>• kind of employment</li> <li>• main tasks and responsibilities</li> </ul>	<p>business facilities Company administrator and manager of analysis and Project design office</p> <ul style="list-style-type: none"> <li>- planning in the field of facilitated finance at regional, national and community level (from May 2001 to May 2005 160 projects were drafted and / or supervised). Particular mention should be made of significant experience in the field of research and business internationalization;</li> <li>- development of "business analysis", customized studies commissioned by companies to verify the possibilities of obtaining facilitations (from May 2001 to February 2005 120 studies were drafted or supervised);</li> <li>- carrying out feasibility studies of complex operations;</li> <li>- activities to support the creation of new businesses;</li> <li>- business administration and management;</li> <li>- study and drafting of contracts;</li> <li>- selection and management of internal and external collaborators;</li> <li>- management of relations with customers and institutions.</li> </ul>
<ul style="list-style-type: none"> <li>• date (from – to)</li> <li>• name and address of the employer</li> <li>• type of business or sector</li> <li>• kind of employment</li> <li>• main tasks and responsibilities</li> </ul>	<p>26/04/2000 – 30/04/2001 GOBAG S.a.s. di Malaguti Davide e C., 214 via della Mercanzia, Gallery B, Block 1/B, CENTERGROSS – 40050 Bologna – IT Consultancy company operating in the field of motivational training and business incentives Professional collaboration Project manager: planning in the field of facilitated finance at regional and national level (from April 26, 2000 to April 30, 2001, 15 projects were drafted); development of "business analysis", studies commissioned by companies to verify the possibility of obtaining facilities (from April 26, 2000 to April 30, 2002, approximately 100 studies were drafted); organization and management of events involving subsidized finance carried out at international trade fairs at the Chamber of Commerce of Bologna and other structures; selection and management of internal and external collaborators; management of customer relations; management of relations with the institutions.</p>
<ul style="list-style-type: none"> <li>• date (from – to)</li> <li>• name and address of the employer</li> <li>• type of business or sector</li> <li>• kind of employment</li> <li>• main tasks and responsibilities</li> </ul>	<p>06/05/1996 - 31/01/2000 Studio Savena S.r.l., 3/c via Lombardia – 40139 Bologna – IT Company operating in the real estate services sector Professional collaboration Area manager</p>
<ul style="list-style-type: none"> <li>• date (from – to)</li> <li>• name and address of the employer</li> <li>• type of business or sector</li> <li>• kind of employment</li> <li>• main tasks and responsibilities</li> </ul>	<p>01/12/1995 - 30/04/1996 Tecnital S.r.l., 5 via Coventry – 40016 S.Giorgio di Piano (BO) – IT Small industrial company operating in the field of auto equipment Professional collaboration Consultant for the production office with particular specialization in the field of production cost analysis</p>
<ul style="list-style-type: none"> <li>• date (from – to)</li> <li>• name and address of the employer</li> <li>• type of business or sector</li> <li>• kind of employment</li> <li>• main tasks and responsibilities</li> </ul>	<p>July 1993 – July 1995 ASTER s.c.r.l. - Agency for Technological Development of Emilia Romagna, 4 Via Morgagni, - 40122 Bologna - IT Non-profit agency for the technological development of Emilia-Romagna Professional collaboration <u>Organization Conferences and seminars:</u> - Project collaborator within the "TACIS / 91 - Kiev- task technical information" program; - Organizer, in a conference organized and sponsored by the European Commission "Composting science" (Bologna, 30 May - 2 June 1995), of an exhibition stand of the publications concerning the topics covered in the conference itself including information activities to interested participants; - Organizer, within the European THERMIE Program (General Directorate XVII, Energy) of the conference "The energy use of olive oil residues" (Florence, 10 February 1995), moderator and editor of the conference proceedings. - Participant in the work of the Marketing Group on transport (four days of work, workshops, meetings) in the Eastern countries (Riga, Latvia) for the promotion of interventions aimed at improving urban mobility; Organization within the European THERMIE Program (General Directorate XVII, Energy) of the conference "European Cities in comparison: management of urban mobility and strategies for the city of tomorrow" (Bologna, 11 February 1994) within the "EUROPOLIS" fair and a preview of the publication "European Cities of medium dimensions: urban mobility management" produced by ASTER;</p>

#### Drafting Studies and publications:

- Editor of case studies on "Hidden Innovation", in a study commissioned by the AI.R.I.I. (Italian Association for Industrial Research);
- Preparation report "case study Bologna", on formal assignment of the French OPET BCEOM, within the work carried out by the latter on the "Reinforcement of public transport attractiveness";
- Co-editor of a study on networks of Science Parks commissioned by the European Commission within the community program SPRINT (Directorate General XIII - Research and Telecommunications);
- Editor of a publication commissioned by the European Commission within the European THERMIE Program (General Directorate XVII, Energy): "CITY OF SMALL AND MEDIUM DIMENSIONS: the management of urban mobility";
- Co-editor of a publication commissioned by the European Commission within the European THERMIE Program (General Directorate XVII, Energy): "Urban and Traffic Management Systems in Medium-Sized Cities";

#### Project Design:

- Preparation of a project, commissioned by the Emilia-Romagna Region, Department of Mobility and Communication, entitled "EMILIA ROMAGNA GLOBAL LOCAL SYSTEM: study for the promotion of an innovation network between the centers of the Emilia-Romagna region in relation to the realization of a new global transport system ", to be presented in response to the Call for Tender ACT-VILL, ref. 94 / C 163/10 (Directorate General VII of the European Commission);
- Project editor in response to a call for tenders from the transport sector, Directorate General VII of the EC, at the request of the British OPET ETSU. The project also involved the involvement of a French and a German partner;

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| <ul style="list-style-type: none"><li>• date (from – to)</li><li>• name and address of the employer<ul style="list-style-type: none"><li>• type of business or sector</li><li>• kind of employment</li></ul></li><li>• main tasks and responsibilities</li></ul> | <p>February 1992 - November 1992 and September 1987 - July 1989<br/>Grazia Off. Mecc. S.r.l. 12/a via Primaria – 40050 Venezzano Mascarino (BO) - IT<br/>Small industrial company operating in the field of auto equipment<br/>Professional collaboration<br/>Consultant for the production office</p>   |
| <ul style="list-style-type: none"><li>• date (from – to)</li><li>• name and address of the employer<ul style="list-style-type: none"><li>• type of business or sector</li><li>• kind of employment</li></ul></li><li>• main tasks and responsibilities</li></ul> | <p>March 1984 - January 1985<br/>Tecnital S.n.c. di Capizzi Giuliano, Francesco e C., 9 via Monari Sardè, 40050 Bentivoglio (BO) - IT<br/>Small artisan company operating in the field of assistance and spare parts for agricultural machinery and development of operating machines<br/>Administrator and founding partner<br/>Order management; warehouse management and procurement; front-office activities; agricultural machinery assistance activities; productive activities. During the short period of activity of the Company, the study, development, construction and prototyping of a new beach cleaning machine was carried out. The first two pre-series samples were presented at the Rimini Hotel Equipment Fair in December 1984 and were sold immediately afterwards. These machines represented the first example of a self-propelled all-wheel drive machine with a hydraulic system.</p> |

#### **ISTRUZIONE E FORMAZIONE**

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|---|---|
| <ul style="list-style-type: none"><li>• date (from – to)</li><li>• Name and type of education or training institution</li><li>• Principal subjects / professional skills covered by the study<ul style="list-style-type: none"><li>• Qualification achieved</li></ul></li><li>• Level in national classification (if appropriate)</li></ul> | <p>14 October - 11 November 2011<br/>University of Bologna, Faculty of Economics<br/><br/>Course in European Union funding<br/><br/>Certificate of attendance<br/>/</p> |
| <ul style="list-style-type: none"><li>• date (from – to)</li><li>• Name and type of education or training institution</li><li>• Principal subjects / professional skills covered by the study<ul style="list-style-type: none"><li>• Qualification achieved</li></ul></li><li>• Level in national classification (if appropriate)</li></ul> | <p>January - June 2010<br/>CESCOT – Bologna<br/><br/>English for business<br/><br/>Certificate of attendance<br/>/</p>  |

- date (from – to) November 1998- July 1999
  - Name and type of education or training institution Studio G.R. Srl - Analysis and Development of Human Resources "165 / B via Archirola, 41100 Modena - IT
  - Principal subjects / professional skills covered by the study Optimization of time management and management of the relationship with the customer.
    - Qualification achieved Certificate of attendance  - Level in national classification (if appropriate) /
- 
- date (from – to) From 27 to 29 April 1995
  - Name and type of education or training institution IDIS Foundation - CSATA Tecnopolis Novus Ortus - City of Science - Area of Bagnoli (NA) – IT
  - Principal subjects / professional skills covered by the study Initiative of the European Commission concerning the training of promoters of initiatives aimed at improving the quality of life in European cities.
    - Qualification achieved Certificate of attendance of the "European Awareness Scenario Workshop"  - Level in national classification (if appropriate) /
- 
- date (from – to) April 1994 – June 1994
  - Name and type of education or training institution ASCOM, 23 Strada Maggiore - 40125 Bologna – IT
  - Principal subjects / professional skills covered by the study Elementary English
    - Qualification achieved Certificate of attendance  - Level in national classification (if appropriate) /
- 
- date (from – to) May – June 1993
  - Name and type of education or training institution ASTER s.c.r.l. - Agency for Technological Development of Emilia Romagna, 4 Via Morgagni, - 40122 Bologna - IT
  - Principal subjects / professional skills covered by the study Project design and Management of relations with European institutions and project partners
    - Qualification achieved Final stage within the X Specialization course for Business Lawyers, year. 1992/93  - Level in national classification (if appropriate) /
- 
- date (from – to) November 1993 – June 1993
  - Name and type of education or training institution S.P.I.S.A. (School of Specialization in Administrative Law and Administration Sciences) via S. Stefano, 43 - Bologna - IT
  - Principal subjects / professional skills covered by the study
    - Legal matters such as labor, commercial, banking and other law;
    - Economic subjects such as micro and macroeconomics, budget analysis, etc.
    - Qualification achieved Attendance certificate of the X Specialization course for Business Lawyers, academic year 1992/93  - Level in national classification (if appropriate) /
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- date (from – to) 1984 - 1992
  - Name and type of education or training institution Faculty of Law of the University of Bologna - IT
  - Principal subjects / professional skills covered by the study Legal matters with predominance of the civil law branch
    - Qualification achieved Bachelor's degree in law  - Level in national classification (if appropriate) /
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- date (from – to) 1978 – 1979 – 1985 - 1986
  - Name and type of education or training institution Deutsch-Italienische Gesellschaft – Goethe Institut Bologna, Strada Maggiore – 40125 Bologna - IT
  - Principal subjects / professional skills covered by the study German
    - Qualification achieved Certificate of attendance  - Level in national classification (if appropriate) Initially attendance at basic level courses and then at medium level courses

- date (from – to)
- Name and type of education or training institution
- Principal subjects / professional skills covered by the study
  - Qualification achieved
- Level in national classification (if appropriate)

1978 - 1984

Classical High School Luigi Galvani, 38 via Castiglione, 40124 Bologna – IT (first two years)  
 Classical High School V. Alfieri, 47 via d'Azeglio, 40124 Bologna – IT (last three years)

Classic subjects such as Italian, Latin and Greek

Certificate  
/

**PERSONAL QUALITY SKILLS AND COMPETENCES** IN THE COURSE OF LIFE AND CAREER BUT NOT NECESSARILY RECOGNIZED BY OFFICIAL CERTIFICATES AND DIPLOMAS.

MOTHER TONGUE (S)

ITALIAN

OTHER LANGUAGE (S)

German

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
B1	B1	B1	B1	B1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
 Common European Framework of Reference for Languages

English

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
B1	B1	B1	B1	B1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
 Common European Framework of Reference for Languages

**RELATIONAL CAPACITIES AND COMPETENCES**

LIVING AND WORKING WITH OTHER PEOPLE, IN A MULTICULTURAL ENVIRONMENT, OCCUPYING PLACES WHERE COMMUNICATION IS IMPORTANT AND IN SITUATIONS WHERE IT IS ESSENTIAL TO WORK IN A TEAM (EG CULTURE AND SPORT), ETC.

**ORGANIZATIONAL SKILLS**

E.g. coordination and administration of people, projects, budgets; at work, in voluntary activities (eg culture and sport), at home, etc.

Organizational experience gained since a young age, thanks to the participation in important international clubs in which management roles have been covered and subsequently refined through their direct experiences as an entrepreneur.  
 Good predisposition to interpersonal relationships and diplomatic skills.

**TECHNICAL SKILLS AND COMPETENCES**

With computers, specific kinds of equipment, machinery, etc.

Good digital skills: Good command Office: Word, Excel, Power Point, Outlook and Prezi, Dropbox, Google Drive, Skype, Meet, Zoom.

Technical knowledge in the mechanical field gained during work experience in companies. Skills in Economics and Innovation Management.

**OTHER SKILLS AND COMPETENCES**

Skills not previously indicated.

Passion for Nautical, Vintage Cars and Motorbikes.

Hobbies: do-it-yourself and mechanical works.

**DRIVING LICENCE**

A, B and Nautical within 12 miles

**PRIVACY LIBERATORY**

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